

# Unpacking Sources of Comparative Advantage: A Quantitative Approach

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## Background

Recent empirical work on sources of comparative advantage:

### 1. Productivity levels (Ricardian framework):

- ▶ Eaton and Kortum (2002): Multi-country Ricardian model that yields closed-form trade flows
- ▶ Good fit to bilateral manufacturing trade data in the OECD

Structural approach facilitates counterfactual exercises:  
eg computing welfare gains from the reduction of distance barriers

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Structural approach facilitates counterfactual exercises:  
eg computing welfare gains from the reduction of distance barriers

### 2. Factor endowments (Heckscher-Ohlin framework):

- ▶ Romalis (2004): Countries export more from industries that use their abundant factors more intensively

## Background (cont.)

### 3. Institutional determinants:

- ▶ Financial development (Beck 2003, Manova 2006)
- ▶ Legal/Contracting institutions (Levchenko 2007, Nunn 2007, Costinot 2006)
- ▶ Labor market institutions (Cuñat and Melitz 2007)

Empirical strategy: Countries with particular institutional strengths export more in industries that are dependent on these institutional conditions.

Focus on identifying effects, rather than welfare implications

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Focus on identifying effects, rather than welfare implications

**How much do different sources of comparative advantage matter for patterns of specialization and country welfare?**

## What this paper does: Model

- ▶ Develops a structural framework for quantifying the importance of different sources of comparative advantage:  
Eaton-Kortum model extended to **industry trade flows**
- ▶ Comparative advantage driven by the interaction of country and industry characteristics  
**Intuition:** Countries specialize in industries whose production needs they can best satisfy with their factor endowment mix, institutional environment, and technological strengths.
- ▶ In general equilibrium, specialization patterns and welfare are functions of underlying country and industry characteristics, and distance barriers

## What this paper does: Empirics

- ▶ Estimation on a dataset of bilateral industry trade flows (82 countries and 20 manufacturing industries)

1. **OLS baseline**

Corroborates literature on the significance of distance barriers, factor endowments, and institutional conditions in explaining bilateral trade patterns

2. **Simulated method of moments** (Pakes and Pollard 1989)

To account for the bias from omitting zero trade flows (about two-thirds of the data)

## What this paper does: Counterfactuals

1. **Effect of Distance:** Large welfare gains from reduction of physical distance barriers (25.6%)
  - ▶ Comparable to what EK find for the OECD (16.1%-24.1%)
  - ▶ Developing countries benefit more than the OECD (29.8% vs 7.0%)



## What this paper does: Counterfactuals

1. **Effect of Distance:** Large welfare gains from reduction of physical distance barriers (25.6%)
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  - ▶ Developing countries benefit more than the OECD (29.8% vs 7.0%)
2. **Policy experiments:** Raising all countries' factor endowments or institutional characteristics to the world frontier level ...

Also ... illustrate welfare gains and the shift in industry composition for a single country (Indonesia) when raising its country attributes

## Related literature

- ▶ Estimation of model of bilateral trade flows / MNC activity:  
Eaton and Kortum (2002), Alvarez and Lucas (2007), Shikher (2007)  
Lai and Trefler (2002), Lai and Zhu (2004)  
Ramondo (2006)  
Costinot and Komunjer (2006)
- ▶ This paper:
  - ▶ Ties pattern of industry trade flows to country characteristics
  - ▶ Estimation in a manner consistent with the zero trade flows

## Plan of Talk

1. Introduction and Motivation
2. **Theory: Extending Eaton-Kortum to the industry level**
3. Estimation
  - ▶ OLS baseline
  - ▶ Simulated method of moments (SMM)
4. Welfare Counterfactuals on ...
  - ▶ Distance barriers
  - ▶ Country characteristics
5. Conclusions

## Modelling industry trade flows: Utility

$k = 0, 1, \dots, K$  industries:

- ▶ Industry 0: non-tradable, domestic numeraire
- ▶ Industry  $k \geq 1$ : tradables

**Utility:**

$$U_n = (Q_n^0)^{1-\eta} \left( \sum_{k \geq 1} \left( \int_0^1 (Q_n^k(j^k))^\alpha dj^k \right)^{\frac{\beta}{\alpha}} \right)^{\frac{\eta}{\beta}}, \quad \alpha, \beta, \eta \in (0, 1) \quad (1)$$

$\varepsilon = \frac{1}{1-\alpha} > 1$ : elasticity of substitution between varieties from the same industry

$\phi = \frac{1}{1-\beta} > 1$ : elasticity of substitution between varieties across industries

Assume:  $\varepsilon > \phi > 1$ .

## Modelling industry trade flows: Goods Prices

- ▶ Market structure: perfect competition
- ▶ Production: constant returns to scale
- ▶ Firms price at average cost:

$$p_{ni}^k(j) = \frac{c_i^k d_{ni}^k}{z_i^k(j)} \quad (2)$$

$n$ : importer     $i$ : exporter     $j$ : varieties

- ▶ **Unit production costs:**  $c_i^k = \prod_f (w_{if})^{s_f^k}$ ,  $s_f^k \in (0, 1)$ ,  $\sum_f s_f^k = 1$

**Distance:**  $d_{ni}^k \geq 1$ ,  $d_{ni}^k \leq d_{nm}^k d_{mi}^k$

**Productivity:**  $z_i^k(j)$

## Modelling industry trade flows: Goods Prices

- Specify:

$$\ln z_i^k(j) = \lambda_i + \mu_k + \sum_{\{l,m\}} \beta_{lm} L_{il} M_{km} + \beta_0 \epsilon_i^k(j) \quad (3)$$

- **Systematic component:**  $\lambda_i + \mu_k + \sum_{\{l,m\}} \beta_{lm} L_{il} M_{km}$

$L_{il}$ : country characteristics

$M_{km}$ : industry characteristics

- **Stochastic component:**  $\epsilon_i^k(j)$  is a draw from the Type I extreme-value (Gumbel) distribution,  $F(x) = \exp(-\exp(-x))$

- $\ln p_{ni}^k(j) = \ln c_i^k d_{ni}^k - \lambda_i - \mu_k - \sum_{\{l,m\}} \beta_{lm} L_{il} M_{km} - \beta_0 \epsilon_i^k(j)$

- Head-to-head competition: Each variety is procured from the lowest-price exporter

## Modelling industry trade flows

- ▶ Normalized trade flows:

$$\left( \frac{X_{ni}^k}{X_{nu}^k} \right) = \frac{(c_i^k d_{ni}^k)^{-\theta} \varphi_i^k}{(c_u^k d_{nu}^k)^{-\theta} \varphi_u^k} \quad (4)$$

- where: (i)  $\varphi_i^k = \exp \{ \theta (\lambda_i + \mu_k + \sum_{\{l,m\}} \beta_{lm} L_{il} M_{km}) \}$ ;  
 (ii)  $\theta = \frac{1}{\beta_0}$  is an inverse spread parameter.

- ▶ Comparison with EK (2002):  $K = 1$

$$\left( \frac{X_{ni}}{X_{nu}} \right) = \frac{(c_i d_{ni})^{-\theta} T_i}{(c_u d_{nu})^{-\theta} T_u} \quad (5)$$

- ▶  $\varphi_i^k$  unpacks productivity as a function of country and industry characteristics

## Plan of Talk

1. Introduction and Motivation
2. Theory: Extending Eaton-Kortum to the industry level
3. **Estimation**
  - ▶ OLS baseline
  - ▶ Simulated method of moments (SMM)
4. Welfare Counterfactuals on ...
  - ▶ Distance barriers
  - ▶ Country characteristics
5. Conclusions



## Estimation: OLS Baseline

Specify:

$$d_{ni}^k = \exp\{\beta_d D_{ni} + \delta_k + \zeta_{ni} + \nu_{ni}^k\} \quad (6)$$

$D_{ni}$ : distance measures from gravity literature

$\zeta_{ni} \sim N(0, \sigma_\zeta^2)$ , and  $\nu_{ni}^k \sim N(0, \sigma_\nu^2)$

From CEPII and Rose (2004):

- (i) Log distance; (ii) Common language dummy; (iii) Colonial dummy;
- (iv) Common colonizer dummy; (v) Common border dummy;
- (vi) GATT dummy; (vii) Regional Trade Agreement dummy

## Estimation: OLS Baseline

Estimating equation: (relative to  $u$ : US)

$$\ln \left( \frac{X_{ni}^k}{X_{nu}^k} \right) = \sum_{f=1}^F \theta \beta_f \left( \ln \frac{V_{if}}{V_{i0}} - \ln \frac{V_{uf}}{V_{u0}} \right) s_f^k + \sum_{\{l,m\}} \theta \beta_{lm} (L_{il} - L_{ul}) M_{km} \dots$$

$$- \theta \beta_d (D_{ni} - D_{nu}) + I_i + I_{nk} - \theta \zeta_{ni} - \theta \nu_{ni}^k \quad (7)$$

Natural decomposition: Normalized trade flows as a function of:

1. Distance
2. Heckscher-Ohlin determinants
3. Institutional determinants
4. Exporter and importer-industry fixed effects
5. Idiosyncratic noise

## OLS estimates: Caveats

OLS provides a baseline for comparison with existing empirical work.

**But ...**

1. Can only interpret these as effects conditional on observing positive trade flows, even though majority (67.6%) of the data is zeros

Coefficients are biased when omitting zeros

(Haveman and Hummels 2004, Anderson and van Wincoop 2004, Silva-Santos and Tenreyro 2006, Helpman, Melitz and Rubinstein 2007)

2. Cannot identify  $\theta$ , which we need to compute welfare counterfactuals

## Modifying the theory to generate zeros

Let the  $\epsilon_i^k(j)$ 's now be independent draws from a *truncated* Gumbel distribution with bounded support  $[\underline{x}, \bar{x}]$ :

$$\tilde{F}(\epsilon) = \frac{F(\epsilon) - F(\underline{x})}{F(\bar{x}) - F(\underline{x})}, \quad \text{where } F(\epsilon) = \exp(-\exp(-\epsilon))$$

Zero trade flows arise when there are large cross-country productivity gaps

- ▶ Lose closed-forms for trade flows, but can simulate them
- ▶ Motivates a simulated method of moments (SMM) estimator; akin to Ramondo (2006)

## Procedure for simulating trade flows

1. For each variety  $j$ , compute the prices presented by all  $N$  countries to each importing country  $n$ :

$$\ln(p_{ni}^k)^{(j)} = \frac{1}{\theta} \left( \theta\beta_d \cdot D_{ni} - \sum_{f=1}^F \theta\beta_f \cdot s_f^k \ln \frac{V_{if}}{V_{i0}} - \sum_{\{l,m\}} \theta\beta_{lm} \cdot L_{il} M_{km} + \tilde{t}_i + \tilde{t}_k - (\epsilon_i^k)^{(j)} \right)$$

Proxy for exporter fixed effects:  $\tilde{t}_i = c_1 (\ln(\frac{Y_i}{L_i}))^{\gamma_1}$ ;  $c_1 < 0$ ,  $\gamma_1 > 0$

Proxy for industry fixed effects:  $\tilde{t}_k = c_2 (\ln(T_k))^{\gamma_2}$ ;  $c_2 < 0$ ,  $\gamma_2 > 0$

2. Identify the exporting country that presents the lowest price, and compute the corresponding quantity.
3. Sum over varieties for the value of bilateral industry trade flows.

## SMM Estimator

- ▶  $\varepsilon = 3.8$  (from Bernard et al. 2003);  $\phi = 2$
- ▶  $J = 100$

$$\hat{\Theta} = \arg \min (b(\hat{\Theta}) - b(\Theta))' \Psi (b(\hat{\Theta}) - b(\Theta)) \quad (8)$$

where:

$$\Theta = \{\underline{x}, \bar{x}, \theta, \eta, c_1, \gamma_1, c_2, \gamma_2, \beta_{d1}, \dots, \beta_{d7}, \beta_{f1}, \dots, \beta_{f4}, \beta_{lm1}, \dots, \beta_{lm6}\}$$

Moments matched,  $b(\Theta)$ :

- ▶ Covariances:  $Cov(X_{ni}^k, \text{Log}(\text{Distance})), \dots, Cov(X_{ni}^k, \text{SVOL} \times \text{FLEX})$
- ▶ Mean trade flows by industry

## Dataset

- ▶ 82 countries
- ▶ 20 US SIC-87 industries (2-digit manufacturing)
- ▶  $82 \times 81 \times 20 = 132,840$  observations
- ▶ Year: 1990 (same as EK)
  
- ▶  $X_{ni}^k$ : Feenstra et al. (2005), concorded from SITC Rev 2 to SIC-87

## Dataset

Heckscher-Ohlin determinants:  $\left( \ln \frac{V_{if}}{V_{i0}} - \ln \frac{V_{uf}}{V_{u0}} \right) s_f^k$

- ▶ Follows Romalis (2004)
  1.  $s_h \times \log(H/L)$   
Skill intensity  $\times$  Skill abundance
  2.  $s_k \times \log(K/L)$   
Capital intensity  $\times$  Physical capital abundance
  3.  $s_m \times \log(\text{Forest}/L)$   
Materials intensity  $\times$  Forest land  
  
 $s_m \times \log(\text{Arable}/L)$   
Materials intensity  $\times$  Arable land



## Dataset

Institutional determinants:  $L_{il}M_{km}$

1.  $CAPDEP \times FINDEV$  (Beck 2003, Manova 2006)  
External capital dependence  $\times$  Financial Development
2.  $HI \times LEGAL$  (Levchenko 2007)  
Input concentration  $\times$  Strength of legal institutions
3.  $RS \times LEGAL$  (Nunn 2007)  
Input relationship-specificity  $\times$  Strength of legal institutions
4.  $COMPL \times LEGAL$  (Costinot 2006)  
Job complexity  $\times$  Strength of legal institutions  
 $COMPL \times \log(H/L)$   
Job complexity  $\times$  Skill abundance
5.  $SVOL \times FLEX$  (Cuñat and Melitz 2007)  
Sales volatility  $\times$  Labor market flexibility

## Estimates (Table 3)

1. **Gravity matters:** Distance variables have expected sign, though not all significant

	(1) OLS	(3) Probit	(4) SMM
<u>Distance and Geography:</u>			
$\beta_{d1}$ : Log (Distance)	-1.13*** (0.03)	-0.64*** (0.03)	-0.36*** (0.13)
$\beta_{d2}$ : Common Language	0.66*** (0.06)	0.50*** (0.04)	0.15 (0.80)
$\beta_{d3}$ : Colony	0.49*** (0.10)	-0.05 (0.08)	0.45 (8.20)
$\beta_{d4}$ : Common colonizer	0.24 (0.15)	0.00 (0.11)	-1.44 (9.05)
$\beta_{d5}$ : Border	0.09 (0.15)	-0.16 (0.15)	0.68 (4.08)
$\beta_{d6}$ : RTA	0.45*** (0.10)	-0.40*** (0.15)	0.78** (0.39)
$\beta_{d7}$ : GATT	0.14 (0.25)	-0.30** (0.15)	0.73** (0.35)

2. Factor endowments matter: Heckscher-Ohlin interactions for human capital and physical capital generally positive and significant

	(1) OLS	(3) Probit	(4) SMM
<u>Heckscher-Ohlin determinants:</u>			
$\beta_{f1}: s_h \times \log(H/L)$	15.37*** (2.00)	3.54*** (0.98)	10.13*** (0.60)
$\beta_{f2}: s_k \times \log(K/L)$	0.28 (0.20)	-0.09 (0.08)	0.18** (0.08)
$\beta_{f3}: s_m \times \log(\text{Forest}/L)$	0.09 (0.10)	0.08** (0.04)	0.04 (0.68)
$\beta_{f4}: s_m \times \log(\text{Arable}/L)$	1.00*** (0.15)	0.26*** (0.06)	-0.29 (0.70)

### 3. Institutions matter: Even when tested jointly

	(1) OLS	(3) Probit	(4) SMM
<b>Institutional determinants:</b>			
$\beta_{Im1}$ : $CAPDEP \times FINDEV$	1.17*** (0.09)	0.25*** (0.06)	1.81*** (0.59)
$\beta_{Im2}$ : $HI \times LEGAL$	-0.55 (1.95)	8.57*** (0.78)	1.77 (3.86)
$\beta_{Im3}$ : $RS \times LEGAL$	4.70*** (0.76)	4.26*** (0.32)	1.43** (0.57)
$\beta_{Im4}$ : $COMPL \times LEGAL$	4.87*** (0.45)	0.51** (0.22)	0.36** (0.16)
$\beta_{Im5}$ : $COMPL \times \log(H/L)$	2.16*** (0.33)	0.36** (0.15)	1.81* (1.00)
$\beta_{Im6}$ : $SVOL \times FLEX$	10.57*** (2.07)	1.26 (1.18)	-2.42 (2.23)

## SMM estimates (cont.)

1.  $\theta = 12.41^{***}$

On the high end of EK's range of estimates (2.44 to 12.86)

2.  $\{\underline{x}, \bar{x}\} = \{-1.61, 7.07^{***}\}$

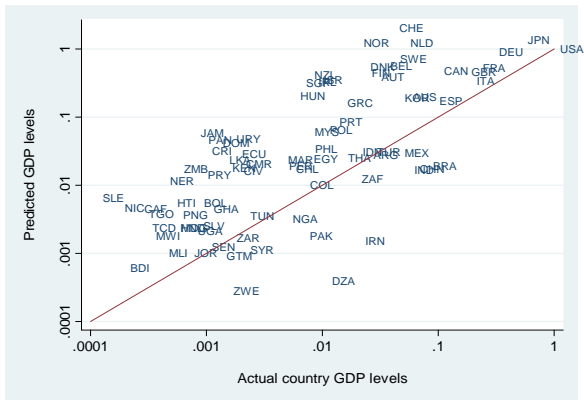
3.  $\{\eta, c_1, \gamma_1, c_2, \gamma_2\} = \{0.24, -0.0045, 2.34, -0.06, 2.52\}$

## Assessing the fit

### 1. Generated income levels vs actual GDP (WDI)

Pin down  $(Y_1, \dots, Y_n)$  via trade balance:  $EXP_i = IMP_i = \eta Y_i$

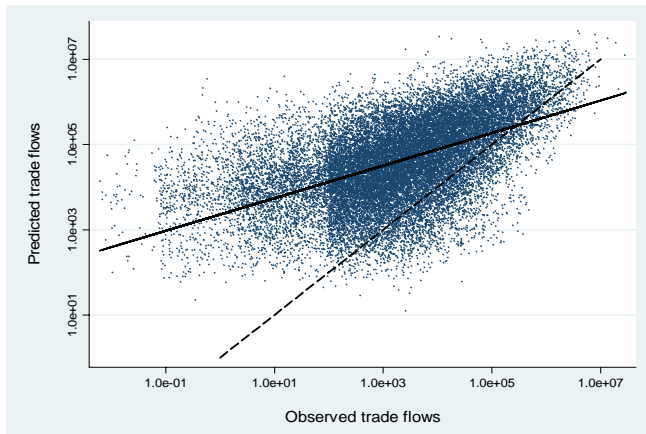
- ▶ Spearman rank correlation: 0.69
- ▶ Pearson correlation (log incomes): 0.71



## Assessing the fit

### 2. Simulated vs actual trade flows

- ▶ Slope coefficient: 0.77
- ▶ Number of zeros: 81,990 vs 89,806 (64,506 of these shared)



## Plan of Talk

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4. **Welfare Counterfactuals** on ...
  - ▶ Distance barriers
  - ▶ Country characteristics
5. Conclusions



## Computing welfare counterfactuals

### Indirect utility:

$$W_n = \frac{(1 - \eta)^{1-\eta} \eta^\eta Y_n}{(p_n^0)^{1-\eta} \left( \sum_{k \geq 1} (P_n^k)^{1-\phi} \right)^{\frac{\eta}{1-\phi}}} \quad (9)$$

### Welfare change:

$$\frac{\Delta W_n}{W_n} = \frac{\Delta Y_n}{Y_n} - (1 - \eta) \frac{\Delta(p_n^0)}{p_n^0} - \eta \frac{\Delta \left( \sum_{k \geq 1} (P_n^k)^{1-\phi} \right)^{1/(1-\phi)}}{\left( \sum_{k \geq 1} (P_n^k)^{1-\phi} \right)^{1/(1-\phi)}}$$

(Assumption: Factors are mobile domestically, but not across borders)

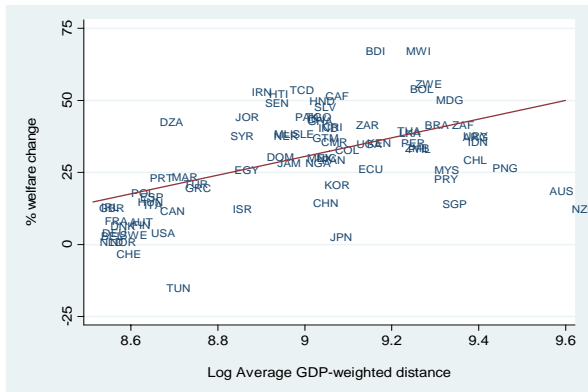
## Distance counterfactuals

1. Large average gains from removing physical distance (25.6%  $\uparrow$ )
  - ▶ Comparable to what Eaton-Kortum find for the OECD (16.1%-24.1%)
  - ▶ Decomposition of welfare change: Most of the increase stems from change in country GDP as market access is opened

	% Welfare Change				Decomposition Due to change in:		
	Min.	Max.	Std. Dev.	Wtd. Avg.	GDP	Prices ( $k \geq 1$ )	Prices ( $k = 0$ )
<u>Reducing Distance Barriers:</u>							
Log (Distance)	-15.3	67.1	17.2	<b>25.6</b>	87.3	5.1	-66.8
			OECD:	7.0	12.7	4.0	-9.7
			ROW:	29.8	104.3	5.3	-79.8
Halving distance mark-up	-0.9	37.2	6.3	8.5	32.3	1.0	-24.7
			OECD:	3.5	11.9	0.7	-9.1
			ROW:	9.6	36.9	1.0	-28.3

## Distance counterfactuals (cont.)

- ▶ Countries that are more isolated see greater gains
- ▶ Developing countries gain more than the OECD (29.8% vs 7.0%); similar to Lai and Zhu (2004)



## Country policy experiments: Raising all countries

**Caveat:** Welfare changes are due to the underlying shift in industrial composition from introducing the shock to the interaction term.

1. Gains from physical capital accumulation through  $s_k \times \log(K/L)$  term: 42.0%  $\uparrow$
2. Combined effect from human capital accumulation through  $s_h \times \log(H/L)$  and  $COMPL \times \log(H/L)$  terms: 37.6%  $\uparrow$

	% Welfare Change				Decomposition Due to change in:		
	Min.	Max.	Std. Dev.	Wtd. Avg.	GDP	Prices ( $k \geq 1$ )	Prices ( $k = 0$ )
<u>Raising Factor endowments:</u>							
$s_h \times \max(\log(H/L))$	-0.7	45.8	11.1	18.5	64.4	0.5	-46.5
$s_k \times \max(\log(K/L))$	-0.4	105.2	27.9	<b>42.0</b>	16.7	0.1	25.2
<u>Total effect:</u>							
$\max(\log(H/L))$	0.5	97.0	22.1	<b>37.6</b>	157.2	1.2	-120.8

## Country policy experiments (cont.)

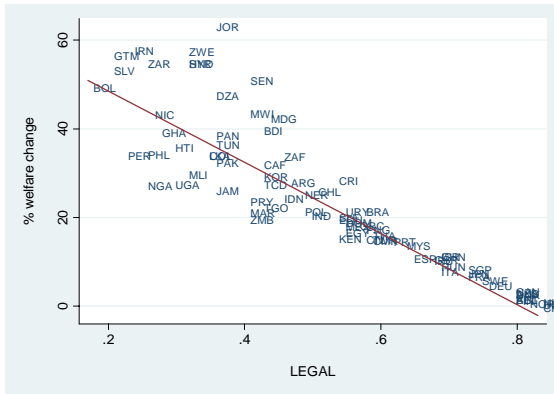
### 3. Combined effect of improving legal institutions: 17.7% $\uparrow$

About two-thirds of this from increased specialization in industries that use a large share of relationship-specific inputs

	% Welfare Change				Decomposition Due to change in:		
	Min.	Max.	Std. Dev.	Wtd. Avg.	GDP	Prices ( $k \geq 1$ )	Prices ( $k = 0$ )
<u>Raising Institutional attributes:</u>							
$HI \times \max(LEGAL)$	-0.1	17.1	3.2	2.3	9.7	0.1	-7.5
$RS \times \max(LEGAL)$	-0.3	47.5	12.9	13.2	55.5	0.4	-42.7
$COMPL \times \max(LEGAL)$	-0.0	8.0	1.8	1.7	7.2	0.1	-5.5
<u>Total effect:</u>							
$\max(LEGAL)$	-0.1	62.9	16.7	<b>17.7</b>	74.4	0.1	-57.3

## Country policy experiments (cont.)

4. Welfare gain negatively correlated with initial level of the country characteristic



## Country policy experiments: Raising one country

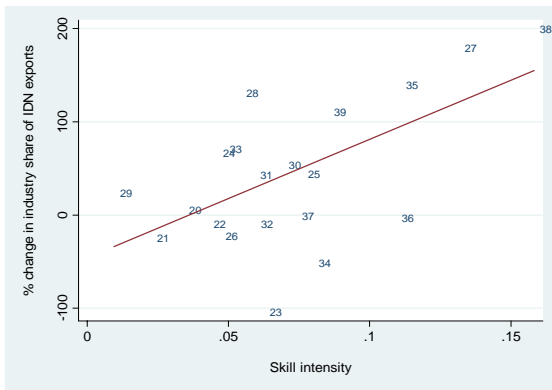
Raise attributes of one large developing country, Indonesia

1. Largest gains from physical capital accumulation: 43.8% ↑  
 Any beggar-thy-neighbor effects are small
2. Similar gains from human capital accumulation: 38.7% ↑
3. Slightly more modest, but still strong gains from improving *LEGAL*: 20.2% ↑

	% Welfare Change for IDN Due to change in:				% Welfare Change for sample			
	Total	GDP	Prices ( $k \geq 1$ )	Prices ( $k = 0$ )	Min.	Max.	Std. Dev.	Wtd. Avg.
<u>Raising:</u>								
$\max(\log(H/L))$	<b>38.7</b>	147.9	0.7	-109.8	-0.1	38.7	4.3	1.9
$\max(\log(K/L))$	<b>43.8</b>	17.7	0.1	26.1	-0.0	43.8	0.5	1.9
$\max(FINDEV)$	8.8	40.0	0.1	-31.4	-0.2	8.8	1.0	0.4
$\max(LEGAL)$	<b>20.2</b>	85.8	0.0	-65.9	-0.3	20.2	2.2	1.0

## Country policy experiments (cont.)

4. **Shift in industry composition:** Raising a country characteristic promotes expansion in industries that are intensive/dependent on that characteristic





## Conclusion

- ▶ Developed a methodology that facilitates quantification of the welfare impact of different sources of comparative advantage
- ▶ Model: EK model with comparative advantage determined by the interaction of country and industry characteristics
- ▶ Estimation:
  - (i) OLS baseline
  - (ii) SMM procedure: To account for the zeroes
- ▶ Welfare counterfactuals:  
Reasonable magnitudes for the welfare gains from reducing physical distance, factor accumulation, or improvements in institutions.

## Ongoing work

- ▶ SMM Estimation with a full set of fixed effects
- ▶ Further counterfactual applications: How much can be gained from regional trade integration?
- ▶ Thinking about dynamics: What does this framework imply about trade and growth?

## Estimation: SMM (extra slide)

### Simulating trade flows:

1. For each variety, compute the prices presented by all  $N$  countries to each importing country  $n$ :

$$\ln(p_{ni}^k)^{(j)} = \frac{1}{\theta} \left( \theta\beta_d \cdot D_{ni} - \sum_{f=1}^F \theta\beta_f \cdot s_f^k \ln \frac{V_{if}}{V_{i0}} - \sum_{\{l,m\}} \theta\beta_{lm} \cdot L_{il} M_{km} + \tilde{I}_i + \tilde{I}_k - (\epsilon_i^k)^{(j)} \right)$$

Requires  $N \times K \times J$  independent draws from the truncated Gumbel distribution with support  $[\underline{x}, \bar{x}]$  for the  $(\epsilon_i^k)^{(j)}$ 's.

2. For each variety  $j$  and each importing country,  $n$ , identify the exporting country,  $i(j)$ , that presents the lowest price,  $(p_{n,i(j)}^k)^{(j)}$ .

## Estimation: SMM (extra slide)

### Simulating trade flows: [cont.]

3. Calculate quantities:

$$(Q_{n,i(j)}^k)^{(j)} = \frac{\eta Y_n (P_n^k)^{\varepsilon - \phi}}{\sum_{k \geq 1} (P_n^k)^{1 - \phi}} ((p_{n,i(j)}^k)^{(j)})^{-\varepsilon}, \quad (P_n^k)^{1 - \varepsilon} \approx \frac{1}{J} \sum_{j=1}^J ((p_{n,i(j)}^k)^{(j)})^{1 - \varepsilon}$$

4. Sum over the relevant exporter subscripts to obtain bilateral trade flows:

$$(X_{ni}^k)^{sim} = \frac{1}{J} \sum_{\{j: i(j)=i\}} (p_{n,i(j)}^k)^{(j)} (Q_{n,i(j)}^k)^{(j)}$$

## SMM estimates: Assessing the fit (Extra slide)

### 1. Generated income levels vs actual GDP (WDI)

Close the model to pin down  $(Y_1, \dots, Y_n)$  via trade balance:

$$\begin{aligned}
 EXP_i &\approx \frac{1}{J} \sum_{n=1}^N \sum_{k=1}^K \sum_{\{j: i(j)=i\}} (p_{n,i(j)}^k)^{(j)} (Q_{n,i(j)}^k)^{(j)} \\
 &= \frac{1}{J} \sum_{k=1}^K \sum_{n=1}^N \sum_{\{j: i(j)=i\}} \frac{\eta Y_n (P_n^k)^{\varepsilon-\phi}}{\sum_{k \geq 1} (P_n^k)^{1-\phi}} ((p_{n,i(j)}^k)^{(j)})^{1-\varepsilon} \\
 &= IMP_i = \eta Y_i
 \end{aligned}$$

$\Rightarrow$  A linear homogenous system in  $Y_1, \dots, Y_N$ .

Solve up to a constant of proportionality (set  $Y_{US} = 1$ ).

## Welfare Counterfactuals (Extra slide)

- ▶  $\frac{\Delta Y_n}{Y_n}$  and  $\frac{\Delta(\sum_{k \geq 1} (P_n^k)^{1-\phi})^{1/(1-\phi)}}{(\sum_{k \geq 1} (P_n^k)^{1-\phi})^{1/(1-\phi)}}$  are straightforward to compute.
- ▶  $\frac{\Delta(p_n^0)}{p_n^0}$  is more tricky:

$$\frac{\Delta(p_n^0)}{p_n^0} = \sum_{f=0}^F s_f^0 \frac{\Delta(w_{nf})}{w_{nf}}$$

Change in  $w_{nf}$  computed as the change in total payments to that factor minus any change in endowments:

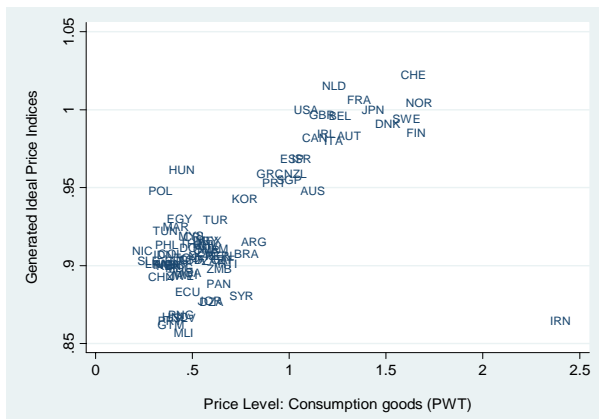
$$\frac{\Delta(w_{nf})}{w_{nf}} = \frac{\Delta(s_f^0(1-\eta)Y_n + \sum_{k \geq 1} s_f^k \sum_{j=1}^J \sum_{s=1}^N (p_{sn}^k)^{(j)} (Q_{sn}^k)^{(j)})}{(s_f^0(1-\eta)Y_n + \sum_{k \geq 1} s_f^k \sum_{j=1}^J \sum_{s=1}^N (p_{sn}^k)^{(j)} (Q_{sn}^k)^{(j)})} - \frac{\Delta(V_{nf})}{V_{nf}}$$

Assumed factor shares:  $s_h^0 = 0.07$ ,  $s_l^0 = 0.13$ ,  $s_m^0 = 0.6$ ,  $s_k^0 = 0.2$ .  
 (Calibrated with shares in US agriculture)

## Extra slide: Assessing the fit

### 3. Generated ideal price index vs PPP consumption price index (PWT)

- ▶ Spearman rank correlation: 0.60
- ▶ Pearson correlation: 0.68



## Distance counterfactuals (cont.)

### 2. Gains from a global GATT (6.9% $\uparrow$ )

Main beneficiaries are:

- (i) Non-GATT members
- (ii) Developing countries

	% Welfare Change				Decomposition Due to change in:			Correlation
	Min.	Max.	Std. Dev.	Wtd. Avg.	GDP	Prices ( $k \geq 1$ )	Prices ( $k = 0$ )	
Global GATT	-2.5	54.6	12.6	<b>6.9</b>	27.7	0.3	-21.1	-0.89***
			OECD:	<b>-0.1</b>	-0.4	0.0	0.3	
			ROW:	<b>8.5</b>	34.1	0.3	-25.9	